

AGRICULTURAL LAW ASSOCIATION MEDIATION MASTERCLASS 2019 London & Birmingham



TUESDAY, 2 APRIL 2019 QEII CONFERENCE CENTRE, LONDON

WEDNESDAY, 22 MAY 2019 HILTON BIRMINGHAM METROPOLE

Please note that the maximum attendance at each event is limited to 40 delegates and we recommend booking early



The Agricultural Law Association is pleased to invite you to a Mediation Masterclass and Workshop designed to consider the practice of mediation as part of the wider Alternative Dispute Resolution options for practitioners to consider with their clients.

If you have ever used mediation, you may well have experienced one or more of the following problems:

- clients who won't listen to your advice
- barristers determined to take the matter to trial
- opponents who are not prepared for mediation
- opponents who have no intention of negotiating
- even, dare we say, an incompetent mediator

To help you make mediation work more effectively for your clients, we will be asking:

Why mediate at all?
How do you choose your mediator?
Why do mediations fail?
How do you prepare for mediation?
How do you negotiate?
What do you do when negotiations get stuck?
How do you secure a robust and workable settlement?

The Masterclass will give you an opportunity to discuss ways of improving your outcomes for clients, sharing your experiences with the other delegates and two experienced mediators who specialise in agricultural and rural property mediations.

The Masterclass will be run by David Hooper FRICS FAAV MCIArb and Steven McLaughlin FRICS FAAV REV who together founded 3RPM, a specialist chambers for mediators specialising in agriculture and rural property. You will find a full biography for David and Steven at **www.3rpm.co.uk**.

| Timetable: | | |
|---|---------------------------------|---------|
| Registration: | | 9am |
| Introduction & Session One: | | 9.30am |
| Coffee/Tea Break: | | 11.00am |
| Session Two: | | 11.15am |
| Lunch: | | 1pm |
| Depart: | | 2pm |
| Venue & Directions: | | |
| Tuesday, 2 April 2019: | | |
| QEII Centre, Broad Sanctuary, London, SW1P 3EE Click Here for Directions/Location Map | | |
| Wednesday, 22 May 2019: | | |
| Hilton Birmingham Metropole, Pendigo Way, NEC Birmingham, B40 1PP Click Here for Directions/Location map | | |
| Delegate Fee and Payment: | | |
| Members: | £85 plus VAT per person (£102) | |
| Non-Members: | £200 plus VAT per person (£240) | |

Please either send a cheque made payable to the 'Agricultural Law Association' to Agricultural Law Association, PO Box 10489, Oakham, LE15 0GL or to pay by BACS please use the details below:

BACS:

Account No: 51283383 Sort Code: 40-46-39

Account Name: Agricultural Law Association

RSVP below:



Agricultural Law Association Mediation Masterclass Booking Form

I/We would like to attend the following Masterclass (please tick one of the following):

Tuesday, 2 April 2019 – London (RSVP by Friday, 15 March)

Wednesday, 22 May 2019 – Birmingham (RSVP by Friday, 10 May)

Company:

Address:

Attendee details:

e-mail M/Non-M

e-mail M/Non-M

Please complete and send this RSVP page to the **AGRICULTURAL LAW ASSOCIATION**, **PO BOX 10489**, **OAKHAM LE15 0GL**; **Tel: 07885 643341**; **email:** *enquiries@ala.org.uk*

..... e-mail

M/Non-M

M/Non-M

e-mail